



**AYSS**  
SUPERYACHT  
GLOBAL NETWORK

Association of Yacht Support Services  
**GLOBALHANDBOOK2017-18**  
Directory of Worldwide Membership and Services





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## LETTER FROM THE CHAIRMAN

Welcome  
to the Association  
of Yacht Support Services  
(AYSS).

It is an honour, as such a recent member, to be asked to serve as Chairman of this august association. I have known three of our founders for very many years; in fact since the Association's inception. Over that period the Superyacht Industry has evolved enormously, and so as an association we keep adapting to keep up.

Christiana Cairns has come on board as Executive Secretary not just to organize our events but to help us grow this quality network by expanding our global coverage.

AYSS is an association of Global excellence through unbeatable local knowledge which our member agents are open to share with your team either afloat or ashore. All of our agent members have the Superyacht Industry as their core business and are there to go the extra mile whether for the Captain and Crew or Management and Charter Agent. Deep knowledge of local laws, tax systems, service providers and more, means that in today's increasingly complex logistical and bureaucratic world it is the agent on the spot who will help get your yacht fully prepared for either Owner, Charter or Passage in a very timely matter.

Our global network is constantly expanding. Our selection process is rigorous. Interested potential members must have been in business for a minimum of two years with their core business being within the Superyacht Industry as agents. Applicants are strictly vetted and requested to provide references not just from Captains but also from within the Superyacht Industry, as well as being recommended by other member agents.

In case of any dispute AYSS has an Ethics and Grievance working group which will attempt to mediate to the satisfaction of both parties.

Every year during the Monaco Show we host Monaco Net as many of our members have flown in from around the Globe. This is an ideal opportunity to meet with them and discuss any needs and to make inquiries about the assistance available along the way for any possible future voyages. All are very welcome and we look forward to meeting you there if possible.

I would like to take this opportunity to thank the Council for their input and support and we wish all of you a very successful year whether in your home port or further afield.



**Adam Tarleton**

Chairman of AYSS

Brazil Yacht Services

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# CALENDAR OF EVENTS

## APRIL 2017

**April 21** Islander Nautifest

Palma de Mallorca

[www.acew.com/events/islander-nautifest-2017/](http://www.acew.com/events/islander-nautifest-2017/)

**April 24 - 27** MYBA Charter Show, Barcelona

[www.mybashow.com](http://www.mybashow.com)

**April 19 - 25** Antigua Classic Yacht Regatta

Antigua, West Indies

[www.antiguaclassics.com](http://www.antiguaclassics.com)

**April 28 - May 2** Palma Superyacht show

Palma de Mallorca

[www.palmasuperyachtshow.com](http://www.palmasuperyachtshow.com)

**April 29 - May 2** Greek Yachting Association

Show - Nafplion, Greece

[www.mediterraneyachtshow.gr](http://www.mediterraneyachtshow.gr)

**April 29 - May 5** Antigua Sailing Week

Antigua, West Indies

[www.sailingweek.com](http://www.sailingweek.com)

## MAY 2017

**May 25 - 28** Sanctuary Cove International

Boatshow - Gold Coast, Australia

**May 25 - 28** Monaco Grand Prix

[www.monaco-grand-prix.com](http://www.monaco-grand-prix.com)

**May 26 - June 12** America's Cup Qualifiers

Bermuda

[www.americascup.com](http://www.americascup.com)

**May 30 - June 3** Loro Piana Superyacht Regatta,

Porto Cervo

[www.loropianasuperyachtregatta.com](http://www.loropianasuperyachtregatta.com)

## JUNE 2017

**June 17 - 18** America's Cup

Bermuda

[www.americascup.com](http://www.americascup.com)

**June 19 - 23** Newport Charter Yacht Show,

Rhode Island, USA

[www.newportchartershow.com](http://www.newportchartershow.com)

**June 21 - 24** Superyacht Cup

Palma de Mallorca

[www.thesuperyachtcup.com](http://www.thesuperyachtcup.com)

**June 24 - 27** America's Cup

Bermuda

[www.americascup.com](http://www.americascup.com)

## SEPTEMBER 2017

**Sept 12 - 17** Festival de la Plaisance

Cannes, France

[www.cannesyachtingfestival.com](http://www.cannesyachtingfestival.com)

**Sept 14 - 17** Newport International Boat Show,

Rhode Island, USA

[www.newportboatshow.com](http://www.newportboatshow.com)

**Sept 15 - 24** Southampton International

Southampton, UK

[www.southamptonboatshow.com](http://www.southamptonboatshow.com)

**Sept 21 - 26** Genoa International Boat Show

Genoa, Italy

[www.salononautico.com/en](http://www.salononautico.com/en)

**Sept 27 - 30** Monaco Yacht Show

[www.monacoyachtshow.com](http://www.monacoyachtshow.com)

**Sept 27 or 28** (to be confirmed) MonacoNet,  
Monaco

**Sept 28 - Oct 1** Auckland On Water Boat Show  
[www.auckland-boatshow.com](http://www.auckland-boatshow.com)

## NOVEMBER 2017

**Nov 2 - 6** Fort Lauderdale International Boat Show  
[www.showmanagement.com/  
fort\\_lauderdale/event](http://www.showmanagement.com/fort_lauderdale/event)

**Nov 14 - 16** METS – Marine Equipment  
Trade Show, Amsterdam  
[www.metstrade.com](http://www.metstrade.com)

**Nov 24 - 26** Abu Dhabi Grand Prix  
Yas Marina  
[www.formula1.com/en/championship/  
races/2017/Abu\\_Dhabi.html](http://www.formula1.com/en/championship/races/2017/Abu_Dhabi.html)

## DECEMBER 2017

**Dec 4 - 10** Antigua Charter Yacht Show  
[www.antiguayachtshow.com](http://www.antiguayachtshow.com)

Asia Pacific Rendezvous - to be confirmed  
[www.asia-superyacht-rendezvous.com](http://www.asia-superyacht-rendezvous.com)

## JANUARY 2018

The Superyacht Challenge, Antigua  
To be announced  
[www.superyachtchallengeantigua.com](http://www.superyachtchallengeantigua.com)

## FEBRUARY 2018

The Wobbly Club Race, Antigua  
To be announced

- Co-Sponsored by AYSS  
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posts/](https://www.facebook.com/pg/ABSAR-16164620397/posts/)  
[www.ayss.org](http://www.ayss.org)

## MARCH 2018

**Mar 15 - 18** St. Barths Bucket Regatta  
St. Barths, FWI  
[www.bucketregatta.com](http://www.bucketregatta.com)

**Feb / March** Dubai Boatshow  
[www.boatshowdubai.com](http://www.boatshowdubai.com)

Please note all information is correct at the time of print and maybe subject to change.



# WORLD MAP OF MEMBERS

-  North & South America  
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-  Caribbean  
Map Ref. 26-31
-  Mid Atlantic  
Map Ref. 32-36
-  Northern Europe  
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-  Africa, Asia  
& Indian Ocean  
Map Ref. 61-70
-  Australia, New Zealand  
& South Pacific Islands  
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**The only worldwide superyacht agency association**



# REGIONAL A-Z of Worldwide Members

Map Ref. & Page Number	Map Ref. & Page Number
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# REGIONAL A-Z of Worldwide Members

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# ASSOCIATE MEMBERS



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AYSS is proud to be an Associate of:



## Professional Yachting Association

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# ICON KEY

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## BERMUDA YACHT SERVICES

Region Bermuda



Uniquely positioned on the cruising route between North America, the Caribbean and the Mediterranean, the sheltered deep water harbours of Bermuda have provided a safe haven & convenient stop for vessels on passage in the North Atlantic for hundreds of years.

Professional yacht Captain Mark Soares, director of the company, is dedicated towards serving professionally crewed yachts visiting the island. He has worked as a professional Captain on board various yachts in the Caribbean, US, Mediterranean, Indian & Pacific Oceans, having logged in excess of 60,000 sea miles. This valuable experience gives him a real understanding of the unique needs of yachts and their crew, for whom he offers a broad range of services.

### Port Information

**Name of Port:** St. George's

**Facilities:** Electricity, Water, Telephone, Pilot services

**VHF:** Yacht communication channel 16 & 14

### Useful Information

**Places of interest:** Beautiful beaches, scuba, snorkeling, golf etc. Places of interest include Fort St. Catherines & Museums.

### Accessibility by land / Distances:

Heritage points of interest within walking distance of town & docks. Good public transportation system. / Port to City 18km

**Airport Details / Distances:** L.F.Wade International Airport (BDA) / Port 4km, Hamilton City 13km

**Other company services:** Line handling, Commercial towing, Pilotage & local knowledge, 24 hr offshore emergency services



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## BRAZIL YACHT SERVICES

Region Brazil



Founder Member of ABRASSI, the Brazil SuperYacht Association - [www.abrassi.org](http://www.abrassi.org). The ship agent, as enshrined by international maritime convention, is primarily the servant of the master and owners of the vessel, the "principal".

All of our staff are bilingual. Please note that all persons requiring Visas must be in possession of such prior to arrival. Please inquire.

Brazil Yacht Services is the only agency dedicated to Superyachts in the country. We offer full support along the entire coastline of Brazil, including but not limited to clearances, inbound/outbound and local for Superyachts, their helicopters and auxiliaries. Bunkers, bunker delivery, provisioning, spares and repairs, tourism, consierge, transfers, security, local knowledge, onboard entertainment and so much more. Customized itineraries for Amazon cruising from the mouth of the river to over 1,200 NM up river. This service includes all planning, pilotage, tourist guides and experts, permits, bunkering and provisions, security and support craft. Dive excursions and tourism including all permits in the UNESCO and National park of Fernando de Noronha, 300 miles of the NE Coast. Itineraries for the enjoyment of the region of Angra dos Reis and Ilha Grande with its secluded anchorages and quiet beaches just 60 miles west of the iconic city of Rio de Janeiro.

Brazil Yacht Services can also introduce you if required to useful people to assist in Argentina, Falklands, Chile and Antarctica. Brazil Yacht Services is your key both to Brazil and the South Atlantic. Run by Yachtsmen for Yachtsmen.



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BRAZIL  
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SERVICES





## PREMIER MARINE SERVICES

Region Canada



Based in Halifax Nova Scotia on Canada's East Coast. Premier Marine Services can arrange for all and any services that you may require during your time in our region or on your way to and from the American Great Lakes via the St. Lawrence River and Seaway System.

Capt. Brian and his qualified staff will look after any and all details that you require. Trip planning is our specialty ensuring that you take in all the sites and points of interest during your visit to our waters. No request is too big or too small. We pride ourselves on our attention to detail.

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### Captain Brian Donovan

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## Sound advice from the superyacht law firm

Acknowledged as legal experts in the superyacht market, Gateley Plc regularly advise owners, captains, agents, brokers, designers, builders and managers on a range of matters that include:

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- Ship finance
- Sale and purchase
- Ship management and crew related matters
- VAT

Our advice draws on over 40 years of industry expertise and experience and is supported by a full-service law firm with an international presence.

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